

Brown Leadership from the Inside Out Pre-work

Part 1 -- Without overthinking it, please check the statements below that most remind you of yourself. Be sure to have this worksheet with you for our session on October 19th.

Part 2 -- In addition, please think about two people with whom you tend to clash when working together. It could be a friend, a fellow volunteer, a teammate, your boss, etc. Jot down a few notes about the most recent time it happened, and the circumstances.

	I am open and responsive to the needs of others
	<i>I am objective and logical, practically thinking things through before taking action</i>
	I seek ways to bring help to others, trying to make life easier for them
	I compete for authority, responsibility and positions of leadership
	I set goals and deadlines, allocate tasks and monitor progress
	I tend to be idealistic and admire the accomplishments of others, often playing down my own personal achievements out of a desire to remain modest
	I try not to be a burden to others, preferring to give help rather than receive it
	<i>I give careful consideration to all costs of any plan or action</i>
	<i>I create meaningful order from chaos, building systems to maintain ongoing effectiveness</i>
	I take quick action, seeking immediate results
	I challenge the opposition, actively engaging them to overcome resistance
	<i>I approach life seriously, providing thoughtful consideration of all aspects of a situation</i>
	<i>I feel most rewarded by others when they treat me as a clear, logical and analytic person who is deserving of respect for dealing with others fairly and for being a person of principle</i>
	I identify with and feel most at ease with people who clearly care for the feelings, needs and welfare of others
	I feel most rewarded by others when they treat me as a strong and ambitious person, a winner, and one who deserves the opportunity to provide leadership and direction.
	I identify with and feel more at ease with people who clearly understand the productivity behind the exercise of power, control and competition.
	I feel most rewarded by others when they treat me as a warm and friendly person who wants to be of help and who is deserving of thanks and appreciation for giving help.
	I feel best about myself when I am being helpful in some way to others who can genuinely benefit from my help.
	<i>I identify with and feel most at ease with people who clearly respect the integrity of others and the rights of others to determine their own courses of action.</i>
	I feel best about what I am doing when in a position of providing leadership, and I am able to set goals for and direct the actions of others
	<i>I feel best about what I am doing when I am able to pursue my own interests in a self-reliant way without having to take direction or help from those around me</i>